



Inside this issue:

<i>Breakfast Social</i>	1
<i>OSHA Safety</i>	2
<i>Upcoming Workshops</i>	3
<i>Featured DBE Firm</i>	8
<i>DOTD Contact Information</i>	8
<i>DOTD Lettings/RFQ</i>	9
<i>SJB Group Services</i>	12

Tuesday/Thursday Breakfast Social and Discussions

November 14, 2013

Highlights – The SJB Group DBE Supportive staff Mr. Kenyatta Sparks (Program Assistant) and Ms. Grace E. Chatman (Communication Specialist) held another successful Breakfast Social meeting with Ms. Shelia Bella and Mr. Larry Hope of Hope Training and Consulting LLC. The company recently obtained its DBE certification and has applied for its SBE certification. The purpose of the meeting was to provide pertinent information about the DBE Supportive Services Program and the services available to the company, at no cost. We discussed in great detail the company's needs and how we could assist with those needs. The owners requested information about contracting opportunities with DOTD and other public and private entities, marketing, networking, help with identifying insurance agencies for business quotes, and maneuvering LADOTD's website. We provided the company with a copy of the DBE Welcome Packet, the Directory of Contractors Booklet, and a survey form to advise us of their future business needs and assistance. We advised Ms. Bella and Mr. Hope to check their emails for pertinent information about DOTD lettings, upcoming events and activities for DBEs, and to view our DBE Newsletter which is another great source of information for the company. We are assisting the company with their marketing tools, identifying insurance agencies, help seeking other certifications for their business, and finding companies to contact about potential business opportunities. They also received hands on training in maneuvering DOTD's website.

We thank Ms. Bella and Mr. Hope for taking time out of their busy schedules to meet with us here at SJB Group. And, we thank Ms. Kandy Fly and Ms. Rhonda Wallace with LADOTD Compliance Programs DBE Program for their attendance and contribution to the meeting.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 7:30 am to 8:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



SBA Louisiana Honors Graduates of the 2013 Emerging Leaders Initiative

NEW ORLEANS – The U.S. Small Business Administration's Louisiana District Office is proud to announce the graduates of the 2013 SBA Emerging Leaders Initiative. The SBA Emerging Leaders Initiative is an intensive seven month program focused on training and development of executives of businesses poised for growth in historically challenged communities. These executives are provided with the organizational framework, resource network, and motivation required to build sustainable businesses and promote the economic development within urban communities. Participants are given the opportunity to work with experienced mentors, attend specialized workshops and develop connections with their peers, city leaders, and the financial community.

The 2013 graduates are: Jay Jani, CEO, Engineering Consulting Services, Inc.;

Tina Peyton, CEO, Le Parc Salon;

Tyra Gonzales, CEO, Essential Care Services, LLC;

Joel Duran, CEO, Sunbelt Business Brokers of New Orleans;

Thaddeus Biagas, Sr., CEO, Biagas Enterprises;

George White, Jr. CEO, GWJ Industrial Supply & Construction, LLC;

Samuel Dickson, CEO, KMAD Business Service, Inc.;

Alan Cassell, COO, Always Fantastic Job Mechanical, LLC;

Marcus Moran, CEO, Dewmar International BMC;

Noble Enime, CEO, Covenant General Contractors, Inc.;

John Harley Jr., CEO, JD's Rebar and Construction

Recruitment for the Emerging Leaders Initiative occurs on an annual basis and begins in February. Classes begin in April each year.

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UPCOMING WORKSHOPS....

Holiday Networking Event

Thursday, December 19, 2013 5:30 PM to 7:00 PM

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

Business Accounting

QuickBooks Tutorial for Small Business Owners

Thursday, December 05, 2013 9:00 AM to 4:00 PM

This program is primarily for small business owners who are current or past clients of the Louisiana SBDC at UL Lafayette. The purpose of the training is for them to gain more in-depth knowledge of the QuickBooks accounting software used in their businesses. The program will start at 9AM and break for lunch at noon, (lunch is provided by the SBDC) then continue at 1PM, concluding at 4PM. For details and to register, please contact our office at 337-456-1837. Location for the day-long program will be in the Executive Conference Room, Second Floor, LITE, 537 Cajundome Blvd. (corner of Cajundome and Devalcourt), Lafayette, LA 70506.

Location: [LA Immersive Technologies Enterprise \(LITE\), Executive Conference Room, Lafayette](#)

Fee: \$ 125.00

Introduction to QuickBooks: Getting Started

Tuesday, December 10, 2013 9:00 AM to 12:00 PM

Getting Started, Setting up QuickBooks, Working with Lists, Working with Bank Accounts and Using Other Accounts in QuickBooks. Great hands on experience!

Speaker: Stacy Sevin, SBDC Business Consultant and QuickBooks Pro Advisor

Location: [Busy Bee Clinic, Houma](#)

Fee: \$ 90.00

Budgeting for Profit

Tuesday, December 17, 2013 6:00 PM to 8:00 PM

An overview of the purpose of small business budgeting, the types of budgets, and the elements of a successful budget. The program includes a process for creating a budget, ways to analyze and compare budgets, and important guidelines to apply during the budgeting process. This workshop is recommended for the new business owner. Learn: • 5 Purposes of Budgeting • Various Types of Budgets • Steps of the Budgeting Process • Elements of a Successful Budget • Methods for Analyzing Budget Information • Guidelines to Remember During the Budgeting Process

Speaker: Cooper Cochran, Cochran Consulting

Location: [LSBDC at LSU Shreveport: Main Office, LSU Business/Education Bldg. 103, *Shreveport](#)

Fee: \$ 35.00

Advanced QuickBooks

Thursday, December 19, 2013 2:00 PM to 5:00 PM

This QuickBooks training class covers advanced features of QuickBooks. Students will learn how to • Customize forms • Create Users and Passwords • Design and Print Monthly Reports • Generate Company Snapshots to Quickly Review Operational Status • Understand Segregation of Duties related to Internal Accounting Controls. This course addresses topics that help Management access the accounting information that is useful in the decision-making process.

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 60.00

Business Basics

Starting and Financing Your Business Idea - Hammond

Tuesday, December 17, 2013 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

UPCOMING WORKSHOPS....

Business Plan

Business Plan Writing

Tuesday, December 03, 2013 10:00 AM to 1:00 PM

A written business plan enables you to control your business. This seminar covers the detailed parts of a thorough business plan. This seminar is for aspiring entrepreneurs and new ventures. Topics Covered: • What is a Business Plan and what is it used for? • Full Business Plan Planner Workbook • Worksheets for Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

Developing a Business Plan

Tuesday, December 10, 2013 6:00 PM to 8:30 PM

A written business plan enables you to control your business. This seminar covers the detailed parts of a thorough business plan. This seminar is for aspiring entrepreneurs and new ventures. Topics Covered: • What is a Business Plan and what is it Used For? • Full Business Plan Planner Workbook • Worksheets for Financial Projections

Speaker: Cooper Cochran

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

Fee: \$ 35.00

Cash Flow Management

Financial Forecasting - Budgeting For Profit

Thursday, December 12, 2013 10:00 AM to 1:00 PM

An overview of the purpose of budgeting, the types of budgets, and the elements of a successful budget. The program includes a process for creating a budget, ways to analyze and compare budgets, and important guidelines to apply during the budgeting process.

Learn: • 5 Purposes of Budgeting • Various Types of Budgets • Steps of the Budgeting Process • Elements of a Successful Budget • 5 Methods for Analyzing Budget Information • Guidelines to Remember During the Budgeting Process

Speaker: Richard Melancon, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

Financing and Capital

5 Steps to Secure Financing

Wednesday, December 18, 2013 1:00 PM to 4:00 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

Government Contracting

Government Contracting 203: Marketing to Government Agencies

Monday, December 16, 2013 1:00 PM to 2:30 PM

Learn how to better market your business to government agencies, including branding, creating a capabilities statement, networking, finding and contacting government buyers and decision makers, Internet & social media advertising. Go to www.nwlagpc.org to register.

Speaker: Jeanene Deen, Northwest Louisiana Government Procurement Center

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

UPCOMING WORKSHOPS....

8(a) Certification Training

Wednesday, December 18, 2013 10:00 AM to 12:00 PM

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8(a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Location: [Louisiana Technology Park, Baton Rouge](#)

How to Register for (SAM) System for Award Management

Wednesday, December 18, 2013 10:00 AM to 12:00 PM

The System for Award Management (SAM) seminar will guide participants through the registration process for most commercial entities. Companies must be registered in the SAM system in order to receive awards for grants or contracts from the Federal Government. Attendees in the seminar will learn how to avoid the most common mistakes that cause registrations to be rejected or fail IRS validation. In addition, participants will learn details about the representation and certification section of SAM, thus avoiding days of research in understanding various Federal Acquisition Clauses, Federal Statutes, Acts and Laws.

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

Human Resources

Navigating the Affordable Care Act

Tuesday, December 10, 2013 8:00 AM to 10:00 AM

This seminar will cover key small business provisions of the federal healthcare law and the new Health Insurance Marketplace. Specific topics will include: * four questions employers must ask themselves * new rules for applicable large employers * definition of Affordable Coverage * taxes and penalties * grandfathering and current benefits to groups * employee notification

Location: [University of Louisiana at Monroe, Anna Gray Noe Alumni Center, *Monroe](#)

Fee: \$ 20.00

Navigating the Affordable Care Act

Tuesday, December 10, 2013 9:00 AM to 11:00 AM

The Louisiana Small Business Development Center and the Louisiana Healthcare Education Coalition are joining forces to educate small businesses about the Affordable Care Act. This seminar will cover key small business provisions of the federal healthcare law and the new Health Insurance Marketplace, which opened October 1. Specific topics will include: • four questions employers must ask themselves • new rules for applicable large employers • definition of Affordable Coverage • taxes and penalties • grandfathering and current benefits to groups • employee notification. About Louisiana Healthcare Education Coalition: Blue Cross and Blue Shield of Louisiana founded the Louisiana Healthcare Education Coalition (LHEC) to help Louisianan's better navigate the Patient Protection and Affordable Care Act (PPACA). As a civic organization committed to providing unbiased healthcare and wellness information, LHEC will educate on the major drivers of healthcare costs, the critical importance of personal wellness and the need for access to quality healthcare by working with healthcare providers, small businesses, faith-based institutions, employers, community leaders, patient advocacy groups and the public. LHEC exists solely as an educational resource. It neither endorses nor seeks to create public policy. Event is FREE

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

Managing a Business

Starting & Financing a Small Business

Tuesday, December 17, 2013 2:00 PM to 4:00 PM

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

UPCOMING WORKSHOPS....

Marketing and Sales

Marketing: How to Attract & Retain Customers

Tuesday, December 03, 2013 2:00 PM to 4:00 PM

Are you looking to increase your customer base on a shoestring marketing budget? This seminar will teach you the key marketing points for your product, reveal the secrets to attracting customers, and enable you to determine the layout of your marketing plan. • Free Resources for Marketing and Promoting Your Business • Identify Promotional Tools to Fit Your Business • Define the Foundational 4 P's of Marketing • Perform a Competitive Analysis • Determine Your Company's USP (Unique Selling Position)

Speaker: Dianne Sclafani, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

Make Your Holiday Marketing Rock - Mandeville

Friday, December 06, 2013 8:00 AM to 11:00 AM

The holidays present an enormous opportunity for you to succeed with your own promotions during a time when your customers are primed and ready to buy. Attend this seminar to find out how to successfully engage your audience in the inbox and on social media so you can increase your sales this season. Topics to be covered will include: • Ways to make your promotion stand out in a crowded inbox • Creating an email campaign and editing a template • Tracking results and what to do with this information • Permission-based email marketing and becoming a trusted sender • Email list building • Increasing deliverability and open rates • How email and social media marketing work together to achieve goals • Branding your emails with your logo, colors and photos • Creating content that people want to receive and read

Speaker: Kim Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University, SLU St Tammany Center, Mandeville/Abita Springs](#)

Start-up Assistance

Starting and Financing a Small Business

Wednesday, December 04, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [Louisiana Technology Park, Baton Rouge](#)

How to Form & Register Your Business

Thursday, December 05, 2013 9:00 AM to 12:00 PM

Proper licenses and permits are necessary to operate a business. This seminar teaches how to obtain tax ID numbers, permits, and licenses. The seminar examines the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are discussed such as taxes, ownership, responsibility, control, risk, operations, and employee requirements. -Advantages & Disadvantages of each Legal Structure -Legal Structure Quiz -Filing Forms for Selecting an Organizational Structure are provided

Speaker: Al Overman, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

Starting & Financing a Business

Thursday, December 05, 2013 3:00 PM to 5:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Jane Allison and Bob Boling, Louisiana Small Business Development Center

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

UPCOMING WORKSHOPS....

Starting and Financing a Small Business

Wednesday, December 11, 2013 2:30 PM to 4:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mark Galyean, Director, LSBDC at UL Lafayette

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

Starting and Financing a Small Business

Wednesday, December 11, 2013 4:30 PM to 6:30 PM

Starting a Business is exciting, but where do you start? This seminar will provide entrepreneurs with a comprehensive overview of the steps to start a business, the essentials of business planning, and how to determine funding needs for the start-up. This is a must attend workshop for anyone getting ready or thinking about starting a business. -Items you want to know before starting a business - Preparing for business success -How to start your business -Financing options -Resources for your business

Speaker: Wayne Aucoin

Location: [South Central Louisiana Technical College: River Parishes Campus, Reserve](#)

Starting and Financing a Small Business

Thursday, December 12, 2013 6:00 PM to 8:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at ULM Training Event at, Sterlington Town Hall, Sterlington, LA](#)

Starting and Financing a Small Business

Friday, December 13, 2013 9:00 AM to 11:00 AM

This workshop is highly recommended for all veterans, or anyone registered with ACAP, who are interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to know more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Jim Kilcoyne, Business Consultant and Center Director for NSU's Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

Start up Orientation: Starting and Financing Your Business

Tuesday, December 17, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include: -Entrepreneurship Readiness -Sources of Funds for Start-Up -Required Licenses -Writing a Business Plan

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Small Meeting Room, Gray, LA](#)

Featured DBE Firm



The DBE firm featured is DBE Electrical Services LLC. The company was established November 2010 by owner and CEO, Mr. Detric Benton as a full service electrical business that specializes in electrical automation and LED lighting to provide customers with a complete lighting experience from pole lighting to sconces. According to Mr. Benton, the company is marketing a product that can have a long term cost benefit to its customers. The company offers LED Lay-In Troffers for office spaces, etc.; flood lighting for buildings facades, displays, signs and security; and wall packs for pathways, perimeters, entry ways, and security. And, all of this can be completely automated and controlled from a touchscreen, iPhone, iPad from anywhere in the world. Mr. Benton refers to this automation as customized control! He believes in giving his customers the most for their money while fulfilling all of their electrical needs with great workmanship.

DBE Electrical Services is licensed in Louisiana and Texas, fully insured, DBE certified in Louisiana, and is seeking certification as a SBE firm. Mr. Benton has completed certification in the Electrical Automation Program and Industrial NCCER Program. As per Mr. Benton, if you are looking for a firm that produces high quality work, prompt project completion, and has a highly trained professional staff working to save your business money with the best priced LED fixtures around, it's DBE Electrical Services LLC.

Congratulation Mr. Benton on being our "Featured DBE" for the month.

DBE Electrical Services LLC
P.O Box 83281
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LA DOTD DBE PROGRAM CONTACT INFORMATION



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Louisiana Department of Transportation

Letting of 12/3/2013 in District 02 - New Orleans

Proposal: 4400004580 LA 3235: TURN LANE AT L.M. 0. pavement widening for a turn lane, striping, markers, and related work. the project begins on la 3235 0.676 miles north of the junction of la 1 and la 3235 at sta 10+00 (c.s.l.m. 0.676) and proceeds north 330 feet along la 3235 ending at sta 13+30 (c.s.l.m. 0.739)

Parish(es): Lafourche

Estimated Construction Cost: \$50,000 to \$100,000

Letting of 12/10/2013 in District 62 – Hammond

Proposal: 4400004454 MOWING AND LITTER REMOVAL ROUTE LA 16

MANDATORY PRE-BID MEETING AND TOUR: There will be a pre-bid meeting and tour held on Tuesday, December 3, 2013, beginning at 9:00 A.M. at the District 62, 685 N. Morrison Blvd. Hammond, LA 70401, to discuss the maintenance requirements and tour the areas involved. The meeting and tour will last two to three hours. **FAILURE TO ATTEND SHALL BE CAUSE TO REJECT OFFEROR'S BID.** Please contact the Project Engineer in advance to reserve space at this meeting, as space is limited.

mowing and litter removal route la 16

Parish(es): Livingston; St. Helena; Tangipahoa

Route(s): LA 16

Estimated Construction Cost: \$250,000 to \$500,000

Letting of 12/11/2013 LA DOTD Headquarters

Proposal: H.000126.6 KCS Railroad Overpass Near Ada

DBE Goal: 7%

OJT Goal: 4 Trainees

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE) A mandatory pre-bid conference for this project for all prospective bidders will be held at the Louisiana DOTD Auditorium, 1201 Capitol Access Road, Baton Rouge, LA 70802 on Wednesday, December 4, 2013 beginning 1:00 PM. All prospective bidders are required to attend.

grading, drainage structures, class ii base course, superpave asphaltic concrete pavement, precast-prestressed concrete girder span bridge and related work

Parish(es): Bienville

Route(s): US 80

Federal Number: H000126

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Proposal: H.001949.6 LA 557: BIRD CREEK BRIDGE

DBE Goal: 8%

grading, cold planing asphaltic concrete pavement, class ii base course, superpave asphaltic concrete pavement, lime treatment, and related work

Parish(es): Caldwell; Ouachita

Route(s): LA 557

Federal Number: H001949

Estimated Construction Cost: \$500,000 to \$1,000,000

Proposal: H.006228.6 BRIDGE OVER BAYOU BOEUF and BRIDGE OVER SPRING CREEK

DBE Goal: 8%

OJT Goal: 1 Trainees

clearing and grubbing, grading, class ii base course, superpave asphaltic concrete pavement, concrete slab span bridges, and related work.

Parish(es): Rapides

Federal Number: BRO-002S (442)

Estimated Construction Cost : \$500,000 to \$1,000,000

Proposal: H.007876.6 Bayou Boeuf Bridge

DBE Goal: 12%

grading, drainage structures, lime treatment, in-place cement treated base course, superpave asphaltic concrete pavement, precast-prestressed quad beam girder bridge, and related work.

Parish(es): Avoyelles; Rapides

Route(s): LA 1177

Federal Number: BRO-002S(699) / H007876

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Proposal: H.008008.6 Turkey Creek Bridge

DBE Goal: 10%

OJT Goal: 1 Trainees

grading, drainage structures, precast prestressed concrete girder bridge, superpave asphaltic concrete pavement and related work.

Parish(es): Franklin

Route(s): LA 3201

Federal Number: H008008

Estimated Construction Cost: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

Proposal: H.009263.6 US 190: LEFT TURNLANE AT LA 449

SBE Goal: 4%

cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete pavement, and related work.

Parish(es): Livingston

Route(s): US 190

Federal Number: H009263

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.010295.6 LA 3: 1.3 MILES N OF LA 160 TO PLAIN DEALING

DBE Goal: 2%

superpave asphaltic concrete pavement, cold planing asphaltic concrete, pavement patching, and related work

Parish(es): Bossier

Route(s): LA 3

Federal Number: H010295

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Letting of 12/19/2013 in District 02 - New Orleans

Proposal: H.972011.1 CCC POLICE & MAINT BLDG ROOF REPLACEMENT

Roof replacement

Parish(es): Orleans

Estimated Construction Cost: \$250,000 to \$500,000

Proposal: H.972060.1 02 LAB ROOF REPLACEMENT

Roof replacement

Parish(es): Orleans

Estimated Construction Cost : \$250,000 to \$500,000

Proposal: H.972080.1 CCC ADMIN. BLDG. ROOF REPLACEMENT

Roof replacement

Parish(es): Orleans

Estimated Construction Cost: \$250,000 to \$500,000



Louisiana Department of Transportation

RFP Advertisements for Professional Services Contracts for LA DOTD

11/22/2013	4400004402	Advertisement—Retainer Contract For Safety Studies	Statewide	12/11/13
11/20/2013	3000002260	Adden. No. 1—Consultant Contracts Interim Or Post Audit Services	Statewide	12/9/13
11/15/2013	4400004540	Advertisement—Contract For Roundabouts	Statewide	12/4/13
11/15/2013	4400004540	Adden. No. 1—Contract For Roundabouts	Statewide	12/4/13
11/8/2013	3000002260	Advertisement—Consultant Contracts Interim Or Post Audit Services	Statewide	12/9/13

The information contained in this newsletter is for general information purposes only. While we endeavor to keep the information up to date and correct, we make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability or availability with respect to the information, products, services, or related graphics contained in the newsletter for any purpose. Any reliance you place on such information is therefore strictly at your own risk.

In no event will we be liable for any loss or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this newsletter.



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225-729-3400

What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.